

ART LAW DAY

FRIDAY, NOVEMBER 10, 2017
9:00 am - 4:30 pm
Benjamin N. Cardozo School of Law
55 Fifth Avenue, New York City

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HERITAGE
AUCTIONS

RECEPTION

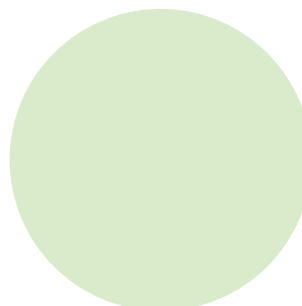
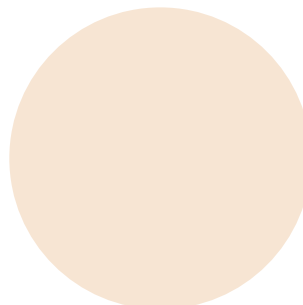
4:45 - 6:15 pm
Salmagundi Club
47 Fifth Avenue, New York City

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Friday, November 10, 2017
MORNING



8:00 – 9:00 am

CHECK-IN AND COFFEE

9:00 – 9:15 am

WELCOME

Barbara Kolsun, *Professor of Practice*
Director, Fashion, Arts, Media & Entertainment (FAME) Law Center
Cynthia D. Herbert, *AAA, President, Appraisers Association of America*

EMCEE

Kathleen Guzman, *Managing Director, Heritage Auctions*

9:15 – 9:45 am

KEYNOTE ADDRESS: The State of the Arts, Arts Support, and Arts Policy in America

Robert L. Lynch, *CEO & President, Americans for the Arts*
Over the last half century, policies regarding support for the arts in America have evolved. This evolution, the current state of the arts sector, and possible future scenarios will be discussed.

9:45 – 11:00 am

PANEL: (E)state of the Art: Planning For and With Artists

Estate planning with artists presents unique challenges. This panel addresses issues that arise when working with artists whose careers range from successful to modest; and who make money from art and from other assets. The panel will also discuss special issues that can arise when artists create not-for-profit foundations.

David A. Dorsky, *Attorney and Director, Dorsky Gallery Curatorial Programs*
Bennet H. Grutman, *Partner, Davis & Grutman, LLP*
Maura L. Whelan, *Associate, Simpson Thacher & Bartlett LLP*
Amy J. Goldrich, *Of Council, Cahill Cossu Noh & Robinson LLP (moderator)*

11:00 – 11:15 am

COFFEE AND EXHIBITORS

Coffee sponsored by Day & Meyer, Murray & Young Corp.

11:15 am – 12:30 pm

PANEL: The Value of Non-Uniqueness: Issues with Multiples & Editions

This panel will provide insight into the issues of multiples & editions from the perspectives of the attorney, appraiser, curator and artist. Panelists will discuss the evolution of multiples in the market, issues of uniqueness and valuation, and national and international legislation.

Aaron Crowell, *Partner, Clarick Gueron Reisbaum LLP*
William Eggleston, *Eggleston Artistic Trust*
Winston Eggleston, *Managing Trustee, Eggleston Artistic Trust*
Erica Hartman, *AAA, ASA, Director, Hartman & Company Fine Art*
Virginia Rutledge, *Art Historian and Attorney, PIPE Arts Group*
Massimo Sterpi, *Partner, Studio Legale Jacobacci & Associati*
John R. Cahill, *Principal Partner, Cahill Cossu Noh & Robinson LLP (moderator)*
Sponsored by Roland Auctions

12:30 – 1:45 pm

LUNCH

List of neighborhood restaurants provided.



Friday, November 10, 2017
AFTERNOON



1:45 – 3:00 pm

**PANEL: Regulating the Art Market:
Will Ethical and Similar Considerations Spoil all the Fun?**

This panel will focus on the latest attempt to formally address the self-governance issue by the Responsible Art Market (RAM) Initiative, the perspective of the art dealer, including examining differences between practices in the U.S. and abroad, the possibility of art transactions being subject to money laundering and how to prevent it, and how the courts have analyzed the responsibilities of the players in art transactions, and attempts at statutory solutions.

Sandrine Giroud, *Partner, LALIVE SA*

Jason P. Hernandez, *Shareholder, Stearns Weaver Miller Weissler Alhadeff & Sitterson, P.A.*

Howard N. Spiegler, *Partner; Co-Chair, Art Law Group, Herrick, Feinstein LLP*

Lori Spector, *AAA, President, Lori Spector Fine Art, Inc. (moderator)*

Sponsored by Herrick, Feinstein LLP

3:00 – 3:15 pm

COFFEE AND EXHIBITORS

Coffee sponsored by Art Peritus

3:15 – 4:30 pm

PANEL: Safeguarding Private and Confidential Information

In the age of technology, safeguarding confidential information is paramount for the security of business and the trust of your clients. This panel will address four key components of data protection: your employees and confidential information, the various means of data breach and what to do when a breach occurs, the role of USPAP, and maintaining secure databases.

Lance J. Gotko, *Partner, Litigation, Friedman Kaplan Seiler & Adelman LLP*

Cynthia D. Herbert, *AAA, President and Principal Appraiser, Appretium Appraisal Services*

Eric Kahan, *President, Collector Systems*

John F. Mullen, *Partner, Mullen Coughlin LLC*

Steven Pincus, *Senior Managing Partner, DeWitt Stern (moderator)*

Sponsored by Liberty International Underwriters

4:45 – 6:15 pm

RECEPTION

All Members, Art Law Day Attendees and Guests welcome!

Salmagundi Club

47 Fifth Avenue, between 11th and 12th street, New York City

A map has been provided for your convenience in the printed materials.

Sponsored by Cahill Cossu Noh & Robinson LLP

CONTINUING EDUCATION: 6 CE/CLE Units

All attendees will receive their Continuing Education Certificates via email after Art Law Day.

For Attorneys: Transitional and Non-Transitional | 4.5 Areas of Professional Practice | 1.5 Law Office Management



We gratefully thank our 2017 sponsors and exhibitors!



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